



<https://targetjob.govhelp.in/job/account-manager-job-seeker-hdfc-bank-careers/>

Account Manager – Job Seeker – HDFC Bank Careers

Job Location

India
Remote work from: IND

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Base Salary

USD 17 - USD 25

Qualifications

Graduate

Employment Type

Full-time

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Description

Account Manager

We're seeking a highly motivated and results-oriented individual to join our dynamic team as an Account Manager. In this role, you'll be responsible for managing a portfolio of client accounts, providing personalized financial advice and solutions, and exceeding client expectations. You'll be the primary point of contact for your clients, building strong relationships and ensuring their financial needs are met.

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Responsibilities:

- Manage a designated portfolio of client accounts, including individuals and businesses.
- Proactively identify and understand client needs and financial goals.
- Recommend and sell a wide range of financial products and services, including savings accounts, loans, investments, and insurance.
- Provide personalized financial advice and guidance, ensuring clients make informed decisions.
- Build and maintain strong relationships with clients, fostering trust and loyalty.
- Achieve assigned sales targets and contribute to the overall growth of the branch.
- Stay updated on industry trends and regulations, ensuring compliance with

Hiring organization

HDFC Bank

Date posted

February 19, 2024

Valid through

31.08.2024

APPLY NOW

all applicable laws.

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HDFC Bank Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Strong analytical and problem-solving skills, with the ability to identify client needs and recommend suitable solutions.
- Sales and negotiation skills, with the ability to effectively present financial products and services.
- Time management and organizational skills, with the ability to prioritize tasks and meet deadlines.
- Proficiency in Microsoft Office Suite and other relevant banking software.

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