



<https://targetjob.govhelp.in/job/amazon-careers-fast-job-search-sales-manager/>

Amazon Careers – Fast Job Search – Sales Manager

Job Location

India
Remote work from: IND

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Base Salary

USD 18\$ - USD 24\$

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Amazon Careers

The Sales Manager at Amazon will be responsible for leading and managing the sales team to achieve and exceed sales targets. This role involves developing and implementing sales strategies, building and maintaining relationships with clients, and analyzing market trends to identify new business opportunities. The ideal candidate should have a proven track record in sales management, excellent communication and leadership skills, and a deep understanding of e-commerce and the retail industry.

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Key Responsibilities:

- Develop and execute sales strategies to drive revenue growth and meet set targets
- Build and maintain strong relationships with key clients, including negotiating and closing deals
- Analyze market trends and customer needs to identify new business opportunities
- Lead and motivate the sales team to achieve and exceed

Hiring organization

Amazon

Date posted

March 16, 2024

Valid through

31.12.2024

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sales goals

- Train and develop the sales team on product knowledge, sales techniques, and customer service
- Monitor sales performance and provide regular reports and updates to senior management
- Collaborate with cross-functional teams, such as marketing and operations, to ensure a cohesive approach to sales and customer satisfaction

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Amazon Careers

Requirements:

- Bachelor's degree in Business Administration, Marketing, or a related field
- 5+ years of experience in sales management, preferably in e-commerce or retail industry
- Proven track record of meeting and exceeding sales targets
- Strong leadership and people management skills
- Excellent communication, negotiation, and interpersonal skills

Amazon hiring 2024

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