Cipla Recruitment 2023-24 - Jobs Alerts - Sales Executive Post

Job Location

India

Remote work from: IND

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Base Salary

USD 15,000 - USD 18,000

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Cipla Recruitment 2024

As a Sales Executive at Cipla, you'll be the frontline champion, advocating for Cipla's life-saving medications to healthcare professionals. You'll navigate diverse medical environments, from hospitals and clinics to pharmacies and wholesalers, demonstrating the value of Cipla's products and establishing long-term partnerships. Your dedication to patient well-being, persuasive communication, and strategic approach will be instrumental in expanding Cipla's reach, improving patients' access to quality medicines, and contributing to a healthier future.

Cipla Jobs near me

Responsibilities:

- Advocate with Expertise: Thoroughly understand Cipla's diverse product portfolio, their therapeutic applications, and market dynamics, confidently presenting their benefits to healthcare professionals.
- Relationship Builder: Foster trust and long-term partnerships with doctors, pharmacists, and other healthcare professionals, actively listening to their needs and building mutually beneficial relationships.
- Strategic Navigator: Analyze market trends, identify potential clients, and develop effective sales strategies to achieve assigned targets and contribute to Cipla's regional growth.
- Communication Champion: Deliver impactful presentations, negotiate effectively, and address concerns with confidence, ensuring clear and persuasive communication across all interactions.
- Data-Driven Insights: Utilize CRM systems and analyze sales data to track performance, identify areas for improvement, and contribute to datadriven sales strategies.

Hiring organization

Cipla

Date posted

December 29, 2023

Valid through

31.08.2024

APPLY NOW

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Cipla Careers

Skills:

- Excellent communication and interpersonal skills.
- Strong understanding of the Indian healthcare landscape and pharmaceutical market.
- Target-oriented and driven to achieve sales goals.
- Ability to work independently and as part of a team in a fast-paced environment.

Importante in CRM systems and basic computer skills poly Now Button

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