

https://targetjob.govhelp.in/job/hdfc-bank-careers-bank-jobs-near-me-account-manager/

HDFC Bank Careers – Bank Jobs Near Me – Account Manager

Job Location India Remote work from: IND

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Base Salary USD 14 - USD 23

Qualifications Graduate

Employment Type Full-time

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Description

Account Manager

We're seeking a highly motivated and results-oriented individual to join our dynamic team as an Account Manager. In this role, you'll be responsible for managing a portfolio of client accounts, providing personalized financial advice and solutions, and exceeding client expectations. You'll be the primary point of contact for your clients, building strong relationships and ensuring their financial needs are met.

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HDFC Bank Jobs near me

Responsibilities:

- Manage a designated portfolio of client accounts, including individuals and businesses.
- Proactively identify and understand client needs and financial goals.
- Recommend and sell a wide range of financial products and services, including savings accounts, loans, investments, and insurance.
- Provide personalized financial advice and guidance, ensuring clients make informed decisions.
- Build and maintain strong relationships with clients, fostering trust and loyalty.
- Achieve assigned sales targets and contribute to the overall growth of the branch.
- · Stay updated on industry trends and regulations, ensuring compliance with

Hiring organization HDFC Bank

Date posted February 10, 2024

Valid through 31.08.2024

APPLY NOW

all applicable laws.

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HDFC Bank Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Strong analytical and problem-solving skills, with the ability to identify client needs and recommend suitable solutions.
- Sales and negotiation skills, with the ability to effectively present financial products and services.
- Time management and organizational skills, with the ability to prioritize tasks and meet deadlines.
- Proficiency in Microsoft Office Suite and other relevant banking software.

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