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HDFC Bank Recruitment – Job Vacancy Near Me – Account Manager

Hiring organization
HDFC Bank

Job Location

India
Remote work from: IND

Date posted
February 22, 2024

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Valid through
31.08.2024

Base Salary
USD 20 - USD 25

APPLY NOW

Qualifications
Graduate

Employment Type
Full-time

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Description

HDFC Bank Recruitment

We're seeking a highly motivated and results-oriented individual to join our dynamic team as an Account Manager. In this role, you'll be responsible for managing a portfolio of client accounts, providing personalized financial advice and solutions, and exceeding client expectations. You'll be the primary point of contact for your clients, building strong relationships and ensuring their financial needs are met.

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HDFC Bank Jobs near me

Responsibilities:

- Manage a designated portfolio of client accounts, including individuals and businesses.
- Proactively identify and understand client needs and financial goals.
- Recommend and sell a wide range of financial products and services, including savings accounts, loans, investments, and insurance.
- Provide personalized financial advice and guidance, ensuring clients make informed decisions.
- Build and maintain strong relationships with clients, fostering trust and loyalty.
- Achieve assigned sales targets and contribute to the overall growth of the branch.
- Stay updated on industry trends and regulations, ensuring compliance with

all applicable laws.

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HDFC Bank Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Strong analytical and problem-solving skills, with the ability to identify client needs and recommend suitable solutions.
- Sales and negotiation skills, with the ability to effectively present financial products and services.
- Time management and organizational skills, with the ability to prioritize tasks and meet deadlines.
- Proficiency in Microsoft Office Suite and other relevant banking software.

Tags: HDFC Bank recruitment, job opportunities, career, hiring, job search, job application, HDFC Bank careers, work at HDFC Bank , job openings, job vacancies, job opportunities at HDFC Bank , HDFC Bank jobs, HDFC Bank recruitment 2024, HDFC Bank hiring 2024

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