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Kotak Mahindra Bank Careers For Branch Sales Manager Post

Hiring organization
Kotak Mahindra Bank

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

October 1, 2024

Valid through

31.12.2024

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Base Salary

USD 25,000 - USD 35,000

Qualifications

10th/12th, Graduate, Post Graduate

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Employment Type

Full-time, Part-time

Description

Kotak Mahindra Bank Careers For Branch Sales Manager Post

Position: Branch Sales Manager

Location: Work From Home / On-Site

About the Job

Kotak Mahindra Bank is looking for a dynamic and motivated Branch Sales Manager to join our team. This role is perfect for individuals who have a passion for sales and customer service in the banking sector. As a Branch Sales Manager, you will lead sales efforts, drive business growth, and ensure excellent customer service at your branch.

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Key Responsibilities

- Oversee the branch sales team and ensure sales targets are met.

- Develop and implement sales strategies to increase customer acquisition.
- Monitor branch performance and provide guidance to sales staff.
- Build and maintain strong relationships with customers.
- Conduct regular training sessions for the sales team to enhance their skills.
- Analyze market trends and competitor activities to identify opportunities.
- Prepare sales reports and present them to senior management.

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Requirements

- Bachelor's degree in Business, Finance, or a related field; a Master's degree is a plus.
- Proven experience in sales management or a similar role in banking.
- Strong leadership and team management skills.
- Excellent communication and interpersonal skills.
- Ability to work in a fast-paced environment and meet targets.
- Proficiency in MS Office and banking software.

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Benefits

- Competitive salary and performance-based bonuses.
- Opportunities for career advancement within the bank.
- Comprehensive training and development programs.
- Flexible working hours and the option to work from home.
- Health and wellness benefits.

How to Apply

If you are interested in this opportunity, please apply through our official site. We look forward to your application!

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