



<https://targetjob.govhelp.in/job/mankind-pharma-job-vacancy-job-opportunities-b2b-sales-specialist/>

Mankind Pharma Job Vacancy – Job Opportunities – B2B Sales Specialist

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: IND

Date posted
February 22, 2024

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Valid through
31.08.2024

Base Salary

USD 18 - USD 22

APPLY NOW

Qualifications

12th pass/Graduate

Employment Type

Full-time

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Description

Mankind Pharma Job Vacancy

Do you thrive in a fast-paced environment, building relationships, and exceeding targets? Are you passionate about [industry your company operates in] and driven to help businesses achieve their goals? If so, this urgent hiring opportunity as a B2B Sales Specialist might be your perfect match!

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Responsibilities:

- Prospect and qualify new leads, identifying potential customers within your assigned territory.
- Develop and nurture relationships with key decision-makers, understanding their needs and challenges.
- Present compelling solutions that address their specific pain points and demonstrate the value proposition of our products or services.
- Negotiate and close deals, exceeding sales targets and contributing to team and company growth.
- Build strong partnerships with existing clients, ensuring their satisfaction and driving repeat business.
- Stay up-to-date on industry trends and competitor landscape, constantly seeking new opportunities for growth.

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Mankind Careers

Skills:

- Has a proven track record of exceeding sales targets and achieving quotas.
- Demonstrates excellent communication, presentation, and negotiation skills.
- Thrives in a results-oriented environment and is highly motivated to succeed.
- Possesses strong time management and organizational skills.
- Is a team player with a collaborative spirit and a positive attitude.

Tags: Mankind recruitment, job opportunities, career, hiring, job search, job application, Mankind careers, work at Mankind, job openings, job vacancies, job opportunities at Mankind, Mankind jobs, Mankind recruitment 2024, Mankind hiring 2024

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