

Mankind Recruitment 2024 – Fast Job – Field Sales Executive Posts

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: IND

Date posted
January 8, 2024

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Valid through
30.06.2024

Base Salary

USD 15,000 - USD 21,000

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Mankind Recruitment 2024

Mankind Pharma, a leading pharmaceutical company, is seeking a dynamic and results-oriented Field Sales Executive to join our growing team. In this exciting role, you'll play a pivotal part in driving sales growth for our diverse portfolio of pharmaceutical and healthcare products.

Mankind Jobs near me

Responsibilities:

- Identify and develop new business opportunities by establishing relationships with doctors, pharmacists, and other healthcare professionals.
- Proactively promote Mankind Pharma's products through presentations, demonstrations, and effective communication.
- Achieve and surpass individual sales targets by building strong customer relationships and understanding their needs.
- Gather market intelligence and provide valuable feedback to support product development and marketing strategies.
- Manage assigned territory effectively, ensuring optimal product distribution and visibility.
- Maintain accurate records and reports of sales activities, customer interactions, and market trends.

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Mankind Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with healthcare professionals.
- Strong negotiation and persuasion skills to secure sales and achieve target goals.
- Proficient in product knowledge and understanding of the pharmaceutical and healthcare industry.
- Time management and organizational skills to prioritize tasks and meet deadlines effectively.
- Excellent written and verbal communication skills for preparing reports, presentations, and customer documentation.
- Ability to work independently and as part of a team, collaborating with colleagues to achieve shared objectives.

Important Links

Find the Link in [Apply Now](#) Button

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