



<https://targetjob.govhelp.in/job/meesho-hiring-job-vacancy-job-recruitment-sales-consultant/>

Meesho Hiring Job Vacancy – Job Recruitment – Sales Consultant

Hiring organization
Meesho

Job Location

India
Remote work from: IND

Date posted

February 23, 2024

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Valid through

31.08.2024

Base Salary

USD 15 - USD 24

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Sun Pharma Recruitment

Do you have a passion for sales, a drive to succeed, and a desire to make a real difference? Are you excited by the booming e-commerce industry and eager to help businesses thrive? If so, then joining Meesho as a Sales Consultant could be your perfect opportunity!

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Responsibilities:

- Proactively identify and contact potential sellers within your assigned territory, understanding their unique products and target audience.
- Present compelling sales pitches, highlighting the benefits of selling on Meesho and showcasing success stories of partnered businesses.
- Negotiate and close deals with business owners and managers, securing mutually beneficial partnerships.
- Onboard new sellers onto the Meesho platform, providing comprehensive training and ongoing support.
- Develop and maintain strong relationships with seller partners, fostering trust and collaboration.
- Monitor and analyze seller performance data, identifying areas for improvement and suggesting strategies for increased success on the platform.

- Stay updated on industry trends and competitor offerings to adapt your sales approach and maximize results.
- Contribute to marketing and promotional activities within your territory, driving awareness and engagement for Meesho and its partner businesses.

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Sun Pharma Careers

Skills:

- Strong communication, interpersonal, and presentation skills.
- Passion for helping others and a genuine desire to see resellers succeed.
- Ability to build trust and rapport with diverse individuals.
- Proactive, results-oriented, and self-motivated with a strong work ethic.
- Excellent time management and organizational skills.
- Proficiency in basic computer applications (MS Office preferred).
- Adaptability and comfort working in a fast-paced environment.
- Understanding of the Indian e-commerce landscape (a plus).

Tags: Sun Pharma recruitment, job opportunities, career, hiring, job search, job application, Sun Pharma careers, work at Sun Pharma , job openings, job vacancies, job opportunities at Sun Pharma , Sun Pharma jobs, Sun Pharma recruitment 2024, Sun Pharma hiring 2024

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