



<https://targetjob.govhelp.in/job/meesho-job-vacancy-jobs-for-freshers-b2b-sales-specialist-post/>

Meesho Job Vacancy – Jobs For Freshers – B2B Sales Specialist Post

Hiring organization
Meesho

Job Location

India
Remote work from: IND

Date posted
April 12, 2024

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Valid through
31.12.2024

Base Salary

USD 18\$ - USD 25\$

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Meesho Recruitment

About Meesho

Ever wanted to be part of a company that's revolutionizing the way people shop online? Look no further than Meesho! We're a rapidly growing Indian e-commerce platform that empowers millions of small businesses and individuals to become successful online resellers. We're passionate about making online shopping accessible and affordable for everyone, and we're on a mission to transform the face of retail in India.

The Position: B2B Sales Specialist

Do you have a knack for building relationships and a drive to succeed? Are you excited about the e-commerce industry and its potential? If so, then this B2B Sales Specialist role at Meesho might be the perfect fit for you!

In this dynamic role, you'll be the face of Meesho, forging connections and building partnerships with other businesses. You'll be responsible for identifying and reaching out to potential clients, understanding their needs, and presenting Meesho's solutions as the perfect fit for their growth.

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Meesho Jobs near me

What You'll Do:

- Be a Meesho champion! Introduce and explain the benefits of our platform to potential business partners.
- Become a master relationship builder! Develop strong connections with businesses and understand their specific needs and goals.
- Negotiation ninja! Negotiate win-win partnerships that benefit both Meesho and our clients.
- Be a data whiz! Analyze data and sales trends to identify new opportunities and track your progress.
- Team player extraordinaire! Collaborate with other departments like marketing and operations to ensure a smooth client onboarding experience.

Who You Are:

A natural communicator with a positive and persuasive attitude.

A relationship builder who thrives on connecting with people and understanding their needs.

A go-getter with a strong work ethic and a drive to achieve targets.

Someone who enjoys a fast-paced environment and embraces challenges.

Experience in sales (especially B2B) is a plus, but we're open to enthusiastic individuals with a strong desire to learn.

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Meesho Careers

Why Join Meesho?

Here at Meesho, we believe in fostering a fun, collaborative, and fast-paced work environment where you can learn, grow, and make a real impact. Here's a glimpse of what awaits you:

- **Make a Difference:** Be part of a company that's empowering millions and transforming the e-commerce landscape in India.
- **Growth Opportunities:** We offer ample opportunities for learning and development to help you reach your full potential.
- **Competitive Compensation:** We value your talent and offer a competitive salary and benefits package.
- **Inspiring Work Culture:** We foster a collaborative and supportive environment where your ideas are valued.

- **Be Part of the Revolution:** Work with some of the brightest minds in the industry and be at the forefront of e-commerce innovation.

How to Apply:

Ready to join the Meesho family? Head over to our careers page and apply for the B2B Sales Specialist position. We can't wait to hear from you!

Join the Movement!

If you're passionate about sales, have a knack for building relationships, and want to be part of something groundbreaking, then Meesho is the place for you! We offer a dynamic work environment, the chance to make a real difference, and the opportunity to grow alongside a passionate and talented team. Don't miss out on this chance to be a part of the e-commerce revolution!

In a Nutshell:

As a B2B Sales Specialist at Meesho, you'll be the driving force behind building strong business partnerships. You'll use your communication skills and sales expertise to introduce Meesho's platform to potential clients, understand their needs, and negotiate win-win partnerships. We're looking for enthusiastic individuals who are eager to learn, build relationships, and contribute to Meesho's ongoing success!

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Important Links

Find the Link in [Apply Now](#) Button

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