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Sales Associate In Mankind Recruitment – Fast Job Alert – Jobs Vacancy For Freshers

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: IND

Date posted

February 24, 2024

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Valid through

31.08.2024

Base Salary

USD 14 - USD 25

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Mankind Recruitment

Are you passionate about healthcare and driven to achieve success? Do you possess strong communication and interpersonal skills, thriving in a dynamic environment? If you're an individual with a genuine desire to help people and contribute to a leading pharmaceutical company, then joining Mankind Pharma as a Sales Associate could be your ideal career opportunity.

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Responsibilities:

- Promote and sell Mankind Pharma's diverse range of pharmaceutical products to assigned healthcare professionals (e.g., doctors, pharmacists).
- Build strong relationships with healthcare professionals, understanding their needs and providing personalized product recommendations based on patient requirements.
- Effectively communicate the benefits and features of Mankind Pharma products, ensuring accurate and up-to-date information.
- Negotiate and close deals, achieving assigned sales targets and exceeding expectations.
- Maintain accurate sales records and reports, contributing to data-driven decision making.
- Stay updated on industry trends, competitor offerings, and new

developments relevant to assigned product categories.

- Participate in training programs and workshops to continuously enhance product knowledge and sales skills.
- Contribute to a positive and collaborative team environment.

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Mankind Careers

Skills:

- Bachelor's degree in Pharmacy, Science, or a related field (preferred).
- 1-2 years of experience in pharmaceutical sales or a related field (preferred).
- Proven track record of exceeding sales targets and achieving successful deal closures.
- Excellent communication, interpersonal, and presentation skills with the ability to build rapport and influence healthcare professionals.
- Strong analytical and problem-solving skills to identify customer needs and present effective solutions.
- Time management and organizational skills to manage multiple tasks efficiently and prioritize effectively.
- Proficient in MS Office Suite and CRM software (a plus).
- Knowledge of the Indian pharmaceutical market and key players (a plus).
- Passion for the pharmaceutical industry and a strong understanding of healthcare professional needs (a plus).

Tags: Mankind , recruitment, job opportunities, career, hiring, job search, job application, Mankind careers, work at Mankind , job openings, job vacancies, job opportunities at Mankind , Mankind jobs, Mankind recruitment 2024, Mankind hiring 2024

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