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Sales Consultant – Job Alert – Meesho Recruitment For Freshers

Hiring organization
Meesho

Job Location

India
Remote work from: IND

Date posted
March 4, 2024

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Valid through
31.08.2024

Base Salary

USD 16 - USD 23

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Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Sales Consultant

At Meesho, our Sales Consultants are more than just sales professionals; they are entrepreneur enablers and changemakers. They leverage their product knowledge, communication skills, and entrepreneurial spirit to connect with aspiring resellers, understand their needs, and equip them with the resources and training necessary to build successful businesses on the Meesho platform. They celebrate every milestone, troubleshoot challenges, and become trusted advisors, fostering a supportive community of empowered entrepreneurs. As part of our sales team, you'll play a crucial role in expanding the Meesho network, contributing to the company's mission of democratizing e-commerce and creating millions of successful entrepreneurs across India.

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Responsibilities:

- Identify and connect with potential resellers, building rapport and understanding their aspirations.
- Present the Meesho opportunity, highlighting its benefits and potential for success.
- Guide resellers through the onboarding process, ensuring a smooth and efficient start.
- Provide comprehensive product training, equipping resellers with the

knowledge to sell effectively.

- Offer ongoing support and assistance, addressing challenges and resolving concerns promptly.
- Organize workshops and training sessions to empower resellers with valuable skills and insights.
- Monitor reseller performance and identify areas for improvement, offering personalized coaching and guidance.
- Stay updated on industry trends and Meesho platform developments, sharing valuable insights with resellers.
- Contribute to achieving sales targets and team goals, celebrating individual and collective successes.

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Sun Pharma Careers

Skills:

- Strong communication, interpersonal, and presentation skills.
- Passion for helping others and a genuine desire to see resellers succeed.
- Ability to build trust and rapport with diverse individuals.
- Proactive, results-oriented, and self-motivated with a strong work ethic.
- Excellent time management and organizational skills.
- Proficiency in basic computer applications (MS Office preferred).
- Adaptability and comfort working in a fast-paced environment.
- Understanding of the Indian e-commerce landscape (a plus).

Tags: Sun Pharma recruitment, job opportunities, career, hiring, job search, job application, Sun Pharma careers, work at Sun Pharma , job openings, job vacancies, job opportunities at Sun Pharma , Sun Pharma jobs, Sun Pharma recruitment 2024, Sun Pharma hiring 2024

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