

https://targetjob.govhelp.in/job/sales-consultant-job-search-job-in-capgemini/

Sales Consultant - Job Search - Job in Capgemini

Job Location

India

Remote work from: IND

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Base Salary

USD 14 - USD 24

Qualifications

Graduate

Employment Type

Full-time

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Description

Sales Consultant

In this exciting role, you will play a crucial role in supporting our experienced sales team by contributing to the entire sales cycle. You will gain valuable experience in the world of IT consulting services, while developing your own skills in relationship building, communication, and research.

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Responsibilities:

- Conduct market research and identify potential clients who could benefit from Capgemini's services.
- Qualify leads, gather information, and schedule meetings with potential clients for the sales team.
- Assist in preparing sales presentations and proposals, ensuring accuracy and clarity.
- Provide administrative support to the sales team, including data entry, scheduling, and report generation.

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Hiring organization

Capgemini

Date posted

February 29, 2024

Valid through

31.08.2024

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Skills:

- Communication: Excellent verbal and written communication skills, with the ability to effectively convey information to clients and team members.
- Sales Acumen: Strong understanding of sales principles and customer service practices.
- **Problem-Solving:** Ability to handle client issues, solve problems, and ensure client satisfaction.

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