

Sales Executive – Latest Job Notification – Vi Job Vacancy

Hiring organization
Vodafone Idea Limited

Job Location

India
Remote work from: IND

Date posted
February 26, 2024

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Valid through
31.08.2024

Base Salary

USD 17 - USD 21

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Sales Executive

As a Sales Executive at VI, you'll be the bridge between innovative telecom solutions and happy customers. You'll identify potential clients, understand their needs, and present VI's diverse range of prepaid and postpaid plans, broadband connections, and value-added services with infectious enthusiasm. Your persuasive communication, consultative approach, and unwavering drive will be instrumental in exceeding sales targets, building long-term relationships, and solidifying VI's position as a leader in connecting dreams.

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VI Jobs near me

Responsibilities:

- **Lead Generation:** Proactively identify potential customers, network effectively, and generate qualified leads to fuel the sales pipeline.
- **Solution Architect:** Analyze customer needs and recommend tailored VI plans, broadband solutions, and value-added services, demonstrating their benefits and exceeding expectations.
- **Closing Champion:** Negotiate effectively, overcome objections, and close deals with confidence, exceeding sales targets and contributing to team success.
- **Relationship Builder:** Foster long-term relationships with customers, provide ongoing support, and ensure their satisfaction, turning leads into loyal VI advocates.
- **Tech-Savvy Navigator:** Utilize VI's sales tools and customer relationship management (CRM) systems to manage leads, track progress, and contribute to data-driven sales strategies.

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VI Careers

Skills:

- Excellent communication and interpersonal skills.
- A strong belief in the power of connectivity and VI's services.
- Target-oriented with a passion for exceeding goals.
- Ability to work independently and as part of a team in a fast-paced environment.
- Basic computer skills and willingness to learn CRM systems.

Tags: VI , recruitment, job opportunities, career, hiring, job search, job application, VI careers, work at VI , job openings, job vacancies, job opportunities at VI , VI jobs, VI recruitment 2024, VI hiring 2024

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