



<https://targetjob.govhelp.in/job/sales-manager-in-mankind-recruitment-fast-job-jobs-vacancy-for-freshers/>

Sales Manager In Mankind Recruitment – Fast Job – Jobs Vacancy For Freshers

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: IND

Date posted

February 17, 2024

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Valid through

31.08.2024

Base Salary

USD 12 - USD 22

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Qualifications

12th pass/Graduate

Employment Type

Full-time

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Description

Mankind Recruitment

This dynamic role offers immense challenges and the chance to play a pivotal role in shaping the future of Mankind Pharma. You'll lead and coach a team of sales representatives, setting strategic direction, providing mentorship, and driving them to consistently achieve goals. By leveraging your expertise and leadership skills, you'll build a high-performing and motivated team, cultivate strong relationships with key stakeholders, and navigate market challenges to secure significant market share for Mankind Pharma's products.

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Responsibilities:

- **Team Leader:** Build, motivate, and lead a high-performing sales team, fostering a collaborative and results-oriented environment.
- **Strategic Thinker:** Develop and implement effective sales strategies aligned with Mankind's overall business goals and market dynamics.
- **Target Maestro:** Set ambitious yet achievable sales targets for your team and ensure consistent achievement through effective coaching and guidance.
- **Market Navigator:** Analyze market trends, competitor movements, and customer needs, adapting your sales strategy accordingly.
- **Relationship Builder:** Cultivate strong relationships with

doctors, hospitals, pharmacies, and other healthcare professionals to drive product adoption and brand loyalty.

- **Negotiation Expert:** Secure optimal deals and negotiate effectively with various stakeholders to maximize sales and profitability.
- **Data-Driven Specialist:** Analyze sales data, identify areas for improvement, and utilize insights to optimize team performance and sales strategies.

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Mankind Careers

Skills:

- Bachelor's degree in Pharmacy, Science, or a related field (preferred).
- 1-2 years of experience in pharmaceutical sales or a related field (preferred).
- Proven track record of exceeding sales targets and achieving successful deal closures.
- Excellent communication, interpersonal, and presentation skills with the ability to build rapport and influence healthcare professionals.
- Strong analytical and problem-solving skills to identify customer needs and present effective solutions.
- Time management and organizational skills to manage multiple tasks efficiently and prioritize effectively.
- Proficient in MS Office Suite and CRM software (a plus).
- Knowledge of the Indian pharmaceutical market and key players (a plus).
- Passion for the pharmaceutical industry and a strong understanding of healthcare professional needs (a plus).

Tags: Mankind , recruitment, job opportunities, career, hiring, job search, job application, Mankind careers, work at Mankind , job openings, job vacancies, job opportunities at Mankind , Mankind jobs, Mankind recruitment 2024, Mankind hiring 2024

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