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Sun Pharma Careers – Job Vacancy Near Me – Sales Analyst in Sun Pharma

Hiring organization

Sun Pharmaceutical Industries Ltd.

Job Location

India

Remote work from: IND

Date posted

March 1, 2024

Valid through

31.08.2024

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Base Salary

USD 18 - USD 23

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Qualifications

Graduate

Employment Type

Full-time

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Description

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This exciting role offers the chance to make a real impact in the ever-evolving pharmaceutical landscape. You'll leverage your expertise in data analysis to delve into sales data, market trends, and competitor insights. Your findings will translate into actionable recommendations that empower sales teams to make informed decisions, tailor strategies to specific markets, and achieve their targets effectively.

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Sun Pharma Jobs near me

Responsibilities:

- **Data Detective:** Collect, analyze, and interpret sales data from various sources, identifying key trends, patterns, and opportunities for growth.
- **Market Maestro:** Stay updated on market trends, competitor activities, and regulatory changes, providing insights to inform strategic decision-making.
- **Sales Strategist:** Partner with sales teams to develop and evaluate sales strategies, forecasting performance and recommending actionable plans for improvement.
- **Reporting Ace:** Create clear, concise, and insightful reports and presentations, effectively communicating complex data to diverse audiences.
- **Collaboration Champion:** Work collaboratively with cross-functional teams (sales, marketing, product management) to ensure data-driven

decision-making across the organization.

- **Tech-Savvy Analyst:** Proficient in utilizing data analysis tools and platforms, constantly exploring new technologies to optimize data insights and reporting.

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Skills:

- **Communication Master:** Excellent communication and interpersonal skills to build rapport, actively listen, and present information persuasively to healthcare professionals.
- **Strategic Thinker:** Analytical mind to assess market trends, identify opportunities, and develop effective sales plans to achieve goals.
- **Relationship Builder:** Strong relationship-building skills to establish trust and long-term partnerships with healthcare professionals.
- **Resilient & Driven:** Dedicated and self-motivated, with a positive attitude and the ability to handle challenges with composure.

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