



<https://targetjob.govhelp.in/job/sun-pharma-job-vacancy-for-freshers-job-recruitment-b2b-sales-specialist/>

Sun Pharma Job Vacancy For Freshers – Job Recruitment – B2B Sales Specialist

Hiring organization

Sun Pharmaceutical Industries Ltd.

Job Location

India

Remote work from: IND

Date posted

February 17, 2024

Valid through

31.08.2024

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Base Salary

USD 15 - USD 21

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Qualifications

Graduate

Employment Type

Full-time

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Description

Sun Pharma Recruitment

This dynamic role offers diverse challenges and the chance to play a crucial role in shaping the future of healthcare. You'll manage assigned territories, interacting with various healthcare professionals, presenting product information effectively, negotiating deals, and ensuring timely order fulfillment. By leveraging your skills and dedication, you'll build trust, forge lasting partnerships, and contribute significantly to Sun Pharma's market share and brand recognition within your assigned segment.

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Responsibilities:

- **Healthcare Partner:** Build strong relationships with doctors, hospitals, and healthcare institutions within your assigned territory, understanding their specific needs and challenges.
- **Product Champion:** Possess in-depth knowledge of Sun Pharma's product portfolio, highlighting its benefits and value proposition to healthcare professionals.
- **Sales Navigator:** Develop and implement strategic sales plans, identify growth opportunities, and achieve or exceed assigned sales targets consistently.
- **Negotiation Expert:** Conduct effective negotiations with healthcare institutions, securing optimal deals and ensuring mutually beneficial

partnerships.

- **Market Strategist:** Stay updated on market trends, competitor analysis, and regulatory changes, adapting your sales strategy accordingly.
- **Data-Driven Specialist:** Analyze sales data, identify areas for improvement, and utilize insights to optimize your sales approach.

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Sun Pharma Careers

Skills:

- Bachelor's degree in Pharmacy, Science, or a related field (preferred).
- 0-2 years of experience in the pharmaceutical industry or a related field (a plus).
- Excellent communication, interpersonal, and presentation skills with the ability to build rapport and influence healthcare professionals and patients.
- Strong analytical and problem-solving skills to identify customer needs and present effective solutions.
- Time management and organizational skills to manage multiple tasks efficiently and prioritize effectively.
- Proficient in MS Office Suite and CRM software (a plus).
- Knowledge of the Indian pharmaceutical market (a plus).
- Passion for the healthcare industry and a strong understanding of patient needs (a plus).

Tags: Sun Pharma recruitment, job opportunities, career, hiring, job search, job application, Sun Pharma careers, work at Sun Pharma, job openings, job vacancies, job opportunities at Sun Pharma, Sun Pharma jobs, Sun Pharma recruitment 2024, Sun Pharma hiring 2024

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