

https://targetjob.govhelp.in/job/sun-pharma-job-vacancy-for-freshers-job-recruitment-sales-associate/

Sun Pharma Job Vacancy For Freshers – Job Recruitment – Sun Pharma Job Vacancy For Freshers – Job Recruitment – Sales AssociateExecutive

Job Location

India

Remote work from: IND

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Base Salary

USD 16 - USD 20

Qualifications

Graduate

Employment Type

Full-time

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Description

Sun Pharma Recruitment

Are you passionate about healthcare and eager to contribute to improving lives? Do you possess strong communication and relationship-building skills, thriving in a dynamic and target-driven environment? If you're looking for a rewarding career launch opportunity within a leading pharmaceutical company, then the Sales Associate role at Sun Pharma could be your perfect fit!

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Sun Pharma Jobs near me

Responsibilities:

- **Territory management:** Develop and execute effective sales strategies within your assigned territory, contributing to the achievement of individual and team sales targets.
- **Product knowledge:** Gain in-depth understanding of Sun Pharma's diverse product portfolio, highlighting key features, benefits, and value propositions to healthcare professionals and patients.
- Relationship building: Build strong and sustainable relationships with doctors, pharmacists, hospitals, and other healthcare stakeholders, fostering trust and loyalty towards Sun Pharma's brands.
- Presentations and negotiations: Deliver impactful product presentations,

Hiring organization

Sun Pharmaceutical Industries Ltd.

Date posted

February 5, 2024

Valid through

31.08.2024

APPLY NOW

- effectively communicate with healthcare professionals, and secure commitments for product purchases or prescriptions.
- Market research and analysis: Stay informed about market trends, competitor activities, and customer needs, providing valuable insights to support strategic decision-making.
- Order processing and logistics: Ensure accurate and timely processing
 of customer orders, coordinating effectively with distributors to ensure
 efficient product delivery.
- Compliance and ethics: Adhere to all company policies, ethical guidelines, and regulatory requirements in all sales and marketing activities.

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Sun Pharma Careers

Skills:

- Bachelor's degree in Pharmacy, Science, or a related field (preferred).
- 0-2 years of experience in the pharmaceutical industry or a related field (a plus).
- Excellent communication, interpersonal, and presentation skills with the ability to build rapport and influence healthcare professionals and patients.
- Strong analytical and problem-solving skills to identify customer needs and present effective solutions.
- Time management and organizational skills to manage multiple tasks efficiently and prioritize effectively.
- Proficient in MS Office Suite and CRM software (a plus).
- Knowledge of the Indian pharmaceutical market (a plus).
- Passion for the healthcare industry and a strong understanding of patient needs (a plus).

Tags: Sun Pharma recruitment, job opportunities, career, hiring, job search, job application, Sun Pharma careers, work at Sun Pharma, job openings, job vacancies, job opportunities at Sun Pharma, Sun Pharma jobs, Sun Pharma recruitment 2024, Sun Pharma hiring 2024

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