



<https://targetjob.govhelp.in/job/sun-pharma-job-vacancy-for-freshers-job-recruitment-sales-manager/>

Sun Pharma Job Vacancy For Freshers – Job Recruitment – Sales Manager

Hiring organization

Sun Pharmaceutical Industries Ltd.

Job Location

India

Remote work from: IND

Date posted

February 1, 2024

Valid through

31.08.2024

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Base Salary

USD 17 - USD 22

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Sun Pharma Recruitment

Sun Pharma, a leading global pharmaceutical company, is seeking a driven and results-oriented Sales Manager to join our dynamic team. In this key leadership role, you will be responsible for building and leading a high-performing sales team, exceeding ambitious sales targets, and driving strategic growth within your assigned territory. If you possess exceptional leadership skills, a deep understanding of the pharmaceutical industry, and a passion for making a difference in people's lives, we encourage you to apply!

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Responsibilities:

- **Team Leadership & Development:** Build, motivate, and coach a high-performing sales team, fostering a culture of collaboration, accountability, and continuous learning.
- **Strategic Planning & Execution:** Develop and execute effective sales strategies aligned with regional and national goals, identifying and capitalizing on market opportunities.
- **Sales Management & Performance:** Set clear targets for your team, monitor individual and team performance, and provide constructive feedback to drive results.
- **Client Relationship Management:** Build strong relationships with key

healthcare professionals, hospitals, and other stakeholders within your territory, ensuring their needs are met.

- **Product Knowledge & Market Insights:** Possess in-depth knowledge of Sun Pharma's product portfolio and stay updated on market trends and competitor activities.
- **Negotiation & Deal Closing:** Secure new business opportunities, negotiate effectively, and close deals to achieve sales targets consistently.
- **Data Analysis & Reporting:** Analyze sales data, identify trends, and prepare insightful reports to support strategic decision-making.

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Sun Pharma Careers

Skills:

- Bachelor's degree in Pharmacy, Life Sciences, Business Administration, or a related field.
- Minimum 5-7 years of experience in pharmaceutical sales management with a proven track record of success.
- Strong leadership skills with the ability to motivate, coach, and develop a sales team.
- Excellent communication and interpersonal skills to build strong relationships with clients and stakeholders.
- Strategic thinking and analytical skills to assess market trends and develop effective sales strategies.
- Negotiation and deal-closing skills to secure new business opportunities and close deals successfully.
- Time management and organizational skills to juggle multiple priorities efficiently.
- Strong work ethic, self-motivation, and a results-oriented approach.

Tags: Sun Pharma recruitment, job opportunities, career, hiring, job search, job application, Sun Pharma careers, work at Sun Pharma, job openings, job vacancies, job opportunities at Sun Pharma, Sun Pharma jobs, Sun Pharma recruitment 2024, Sun Pharma hiring 2024

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