



<https://targetjob.govhelp.in/job/suzuki-motorcycle-india-private-limited-careers-for-account-manager-post/>

## Suzuki Motorcycle India Private Limited Careers For Account Manager Post

### Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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### Base Salary

USD 20,000 - USD 40,000

### Qualifications

10th/12th, Graduate, Post Graduate

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### Employment Type

Full-time, Part-time

### Description

## Suzuki Motorcycle India Private Limited Careers For Account Manager Post

**Position:** Account Manager

**Location:** Work From Home / On-Site

### About the Job

Suzuki Motorcycle India Private Limited is seeking a motivated and results-oriented Account Manager to join our team. This role is ideal for individuals who are passionate about building strong client relationships and driving sales growth. As an Account Manager, you will be responsible for managing key accounts, ensuring customer satisfaction, and achieving sales targets.

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### Hiring organization

Suzuki Motorcycle India Private Limited

### Date posted

October 1, 2024

### Valid through

31.12.2024

APPLY NOW

## Key Responsibilities

- Manage and nurture relationships with existing clients and key accounts.
- Identify new business opportunities and potential clients.
- Develop and implement account strategies to meet sales targets.
- Conduct regular meetings with clients to discuss their needs and provide solutions.
- Monitor market trends and competitor activities to identify opportunities for growth.
- Prepare and present sales reports and forecasts to senior management.
- Collaborate with internal teams to ensure timely delivery of products and services.

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## Requirements

- Bachelor's degree in Business, Marketing, or a related field; a Master's degree is a plus.
- Proven experience in account management or sales, preferably in the automotive industry.
- Strong communication and negotiation skills.
- Ability to build and maintain strong relationships with clients.
- Proficiency in MS Office and CRM software.
- Strong analytical and problem-solving skills.

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## Benefits

- Competitive salary and performance-based incentives.
- Opportunities for career advancement within the company.
- Comprehensive training and development programs.
- Flexible working hours and the option to work from home.
- Health and wellness benefits.

## How to Apply

If you are interested in this opportunity, please apply through our official site. We look forward to your application!

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**Important Links**

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