

Tata Motors Careers – Jobs For Freshers – Front-Line Employees Posts

Hiring organization

Tata Motors

Date posted

September 17, 2024

Valid through

31.12.2024

APPLY NOW

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 14 - USD 18

Qualifications

12th/Graduate/10th

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Employment Type

Full-time, Part-time

Description

Job Title: Front-Line Employee

Job Summary:

Tata Motors is seeking highly motivated and enthusiastic freshers to join our team as Front-Line Employees. As a Front-Line Employee, you will be the face of our organization, interacting with customers, and providing exceptional service to ensure a memorable experience. This is an excellent opportunity to kick-start your career with a reputed organization and grow with us.

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Key Responsibilities:

Customer Service:

- **Greet and assist customers** in a professional and courteous manner, addressing their queries and concerns.
- **Provide product information** and demonstrate features to customers, ensuring they make informed purchasing decisions.
- **Resolve customer complaints** in a timely and efficient manner, ensuring customer satisfaction.

Sales and Marketing:

- **Meet sales targets** by identifying and pursuing sales opportunities, and maintaining a strong pipeline of potential customers.

- **Promote Tata Motors' products** and services, highlighting their features, benefits, and unique selling points.
- **Maintain a thorough knowledge** of our products, competitors, and market trends to stay ahead in the competition.

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Operations and Administration:

- **Maintain showroom and display area** to ensure a clean, organized, and welcoming environment for customers.
- **Manage inventory and stock levels**, ensuring accurate records and minimizing stockouts or overstocking.
- **Assist in administrative tasks**, such as data entry, report generation, and other duties as assigned.

Requirements and Qualifications:

- **Fresh graduates** with a degree in any discipline (preferably in Marketing, Sales, or a related field).
- **Excellent communication and interpersonal skills**, with the ability to work in a team environment.
- **Strong problem-solving and analytical skills**, with the ability to think critically and make informed decisions.
- **Basic computer skills**, with proficiency in MS Office and ability to learn new software quickly.

What We Offer:

- **Competitive salary and benefits package**
- **Opportunities for career growth and development**
- **Comprehensive training and support** to ensure success in the role
- **A dynamic and supportive work environment**

How to Apply:

If you are a motivated and enthusiastic individual with a passion for customer service and sales, please submit your application, including your resume and a cover letter, to our careers portal.

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