

## Tata Motors Careers – Jobs For Freshers – Store Manager Posts

### Hiring organization

Tata Motors

### Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

September 17, 2024

### Valid through

31.12.2024

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### Base Salary

USD 14 - USD 18

### Qualifications

12th/Graduate/10th

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### Employment Type

Full-time, Part-time

### Description

## Job Title: Store Manager

### Job Summary:

The Store Manager is responsible for managing the day-to-day operations of the Tata Motors dealership, ensuring excellent customer service, and driving sales growth.

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### Key Responsibilities:

#### Sales and Customer Service:

Manage sales teams to achieve sales targets and ensure customer satisfaction Develop and implement sales strategies to increase sales and revenue Ensure timely delivery of vehicles and provide excellent after-sales service Resolve customer complaints and feedback in a timely and professional manner

#### Inventory Management:

Manage inventory levels to ensure optimal stock levels and minimize stockouts Coordinate with the logistics team to ensure timely delivery of vehicles and parts Maintain accurate records of inventory and sales data

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### **Team Management:**

Lead and motivate a team of sales and service staff to achieve targets Conduct regular performance reviews and provide coaching and development opportunities Ensure compliance with company policies and procedures

### **Operations and Administration:**

Manage the day-to-day operations of the dealership, including facilities and equipment Ensure compliance with health and safety regulations Maintain accurate records of sales, inventory, and financial data

### **Financial Management:**

Manage the financial performance of the dealership, including budgeting and forecasting Analyze sales data and market trends to identify opportunities for growth Ensure accurate and timely financial reporting

### **Requirements:**

#### **Education:**

**Bachelor's degree in Business Administration, Marketing, or a related field**

#### **Experience:**

Minimum 5 years of experience in a sales or management role in the automotive industry Proven track record of achieving sales targets and managing teams

#### **Skills:**

Excellent communication and leadership skills Strong analytical and problem-solving skills Ability to work under pressure and meet deadlines Proficient in Microsoft Office and CRM software

### **What We Offer:**

Competitive salary and benefits package Opportunities for career growth and development Collaborative and dynamic work environment

## How to Apply:

If you are a motivated and results-driven individual with a passion for the automotive industry, please submit your application, including your resume and a cover letter, to [insert contact information].

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