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Tech Mahindra Job Opportunities – New Job – Job Application For Store Manager

Hiring organization

Tech Mahindra

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

March 26, 2024

Valid through

31.12.2024

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Base Salary

USD 15 - USD 25

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time

Description

Tech Mahindra Recruitment 2024

About Tech Mahindra

Tech Mahindra is a leading provider of solutions and services to the connected world, offering a vast portfolio of technology offerings. With a focus on innovative solutions, architectures, and engineering services, Tech Mahindra delivers tangible business value to their customers. They are recognized for their commitment to excellence, and their team is driven by a passion for technology and a desire to make a real difference.

Why Join Us as a Remote Store Manager

This is a unique opportunity to join a dynamic and growing team at Tech Mahindra. As a Remote Store Manager, you will play a critical role in leading and managing a virtual team of professionals, ensuring they have the resources and support needed to achieve exceptional results. You will be responsible for driving sales growth, profitability, and customer satisfaction within your designated store.

Position: Remote Store Manager

Company: Tech Mahindra

Location: Remote (Open to applicants from anywhere)

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Tech Mahindra Jobs Near Me

Job Summary:

We are seeking a highly motivated and results-oriented Remote Store Manager to join our team. In this role, you will be responsible for the overall performance of a virtual store, leading a team of remote professionals. You will develop and execute strategic sales plans, manage budgets, and ensure exceptional customer service. You will be a data-driven leader with a strong track record of success in achieving sales goals and building high-performing teams.

Key Responsibilities:

- Develop and implement strategic sales plans to achieve and exceed assigned sales targets.
- Manage and mentor a team of remote sales professionals, providing coaching and support to ensure their success.
- Build and maintain strong relationships with customers, identifying and addressing their needs.
- Oversee the customer service experience within your store, ensuring customer satisfaction and loyalty.
- Monitor and analyze sales data, identifying trends and opportunities for improvement.
- Develop and implement marketing strategies to drive sales within your store.
- Manage budgets and resources effectively.
- Foster a positive and collaborative work environment for your remote team.
- Stay up-to-date on industry trends and best practices.

Required Skills and Qualifications:

- Bachelor's degree in Business Administration, Marketing, or a related field (or equivalent experience).
- Minimum 3-5 years of experience in a sales leadership role.
- Proven track record of exceeding sales targets.
- Strong leadership and team management skills.
- Excellent communication, interpersonal, and presentation skills.
- Ability to build and maintain strong relationships with customers.
- Strong analytical and problem-solving skills.
- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint).
- Experience with CRM (Customer Relationship Management) software is a plus.
- Ability to work independently and manage multiple priorities in a fast-paced environment.
- Excellent time management and organizational skills.
- Strong written and verbal communication skills.

Experience:

This position is open to both experienced professionals and recent graduates with a strong academic background and a demonstrable passion for sales.

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Why Join Tech Mahindra

At Tech Mahindra, we offer a competitive compensation and benefits package, including:

- Competitive salary and bonus structure.
- Comprehensive health insurance benefits.
- Paid time off (vacation, sick leave, personal days).
- Retirement savings plan with company match.
- Opportunities for professional development and training.
- Collaborative and supportive work environment.
- Remote work flexibility.
- Be part of a company that is at the forefront of technological innovation.

Application Process:

To apply, please submit your resume and cover letter online. In your cover letter, please tell us why you are interested in this position and what you can bring to Tech Mahindra.

Motivate to Join

This is an exciting opportunity to join a growing and dynamic company. As a Remote Store Manager, you will play a key role in our continued success. We offer a competitive compensation and benefits package, as well as a supportive and collaborative work environment. If you are a highly motivated and results-oriented leader with a passion for sales, we encourage you to apply!

General Overview

As a Remote Store Manager at Tech Mahindra, you will be responsible for the overall performance of a virtual store. You will lead a team of remote professionals, develop and execute strategic sales plans, manage budgets, and ensure exceptional customer service. This is a challenging and rewarding opportunity for a highly motivated and results-oriented individual.

We look forward to hearing from you!

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Jobs



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