



<https://targetjob.govhelp.in/job/unilever-recruitment-2023-24-jobs-alerts-sales-executive-post/>

Unilever Recruitment 2023-24 – Jobs Alerts – Sales Executive Post

Hiring organization
Unilever

Job Location

India
Remote work from: IND

Date posted
December 27, 2023

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Valid through
31.08.2024

Base Salary

USD 15,000 - USD 18,000

APPLY NOW

Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Unilever Recruitment 2023-24

As a Sales Executive at Unilever, you'll become the champion of our beloved brands, building strong relationships with retailers, distributors, and customers. You'll wear many hats – from showcasing our diverse product portfolio to negotiating deals, analyzing market trends, and ensuring your territory thrives.

Unilever Jobs near me

Responsibilities:

- **Brand Ambassador:** Advocate for Unilever's diverse brands, their features, and benefits, promoting them with enthusiasm and knowledge to retailers and customers.
- **Relationship Builder:** Develop and nurture relationships with key decision-makers, understanding their needs and exceeding expectations through personalized service and insightful recommendations.
- **Sales Strategist:** Analyze market trends, competitor activity, and customer data to tailor sales strategies and maximize sales within your territory.
- **Negotiation Ninja:** Close deals confidently, secure optimal agreements, and negotiate win-win solutions for both Unilever and our partners.
- **Problem Solver:** Identify and address customer concerns proactively, providing excellent service and ensuring long-term satisfaction.

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Unilever Careers

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong negotiation and persuasion skills, able to present compelling arguments and close deals effectively.
- Analytical and problem-solving skills, capable of analyzing data and formulating strategic sales plans.
- Time management and organizational skills, able to prioritize tasks and meet deadlines efficiently.

Important Links **Find the Link in [Apply Now](#) Button**

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