

Zomato Recruitment – Job Change – Chief Sales Officer Jobs For Freshers

Hiring organization
Zomato

Job Location

India
Remote work from: IND

Date posted

February 14, 2024

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Valid through

31.08.2024

Base Salary

USD 18 - USD 22

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Qualifications

12th/Graduate

Employment Type

Full-time

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Description

Zomato Recruitment

We are seeking a seasoned and strategic Chief Sales Officer to join our team at Zomato. The ideal candidate will be responsible for overseeing our sales operations, building our sales strategy, and driving business growth.

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Responsibilities:

1. **Sales Strategy:** Develop and implement a cohesive and effective sales strategy to drive business growth.
2. **Team Leadership:** Lead and motivate the sales team to achieve specific goals by providing training, coaching, and feedback.
3. **Business Development:** Identify new business opportunities, build client relationships, and maintain a strong pipeline of potential customers.

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Zomato Careers

Skills:

1. **Leadership:** Proven ability to lead a high-performing sales team.
2. **Strategic Thinking:** Ability to develop and implement robust sales strategies.
3. **Communication Skills:** Excellent communication skills to effectively negotiate deals and interact with clients.

Tags:

Zomato , recruitment, job opportunities, career, hiring, job search, job application, Zomato careers, work at Zomato , job openings, job vacancies, job opportunities at Zomato , Zomato jobs, Zomato recruitment 2024, Zomato hiring 2024

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